

# AGENDA - Bob Zachmeier's 2023 Note Business Builder

## THURSDAY, OCTOBER 5TH

5:00 PM - 10:00 PM	<b>Oktoberfest Networking Event at Zachmeier Home</b>
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## FRIDAY, OCTOBER 6TH

9:00 AM - 10:00 AM	<b>Oh Oh! What Happened to the Seller's Market?</b>
10:00AM - 10:45 AM	<b>Why Conventional Wisdom May Not Be SMART!</b>
10:45 AM - 11:15 AM	<b>NETWORKING BREAK / DEAL BOARD</b>
11:15 AM - 12:00 PM	<b>Working For Money vs. Money Working For You!</b>
12:00 AM - 12:45 PM	<b>Turning a HOUSE Into An EXPERIENCE - Michael Hicks</b>
12:45 PM - 2:00 PM	<b>LUNCH WITH STRANGERS</b>
2:00 PM - 2:30 PM	<b>Making A Difference with Make-A-Wish - Rob LaMaster</b>
2:30 PM - 3:15 PM	<b>From ZERO to \$1,000,000 With Only <u>THREE</u> Deals!</b>
3:15 PM - 3:45 PM	<b>NETWORKING BREAK / DEAL BOARD</b>
3:45 PM - 4:30 PM	<b>Reverse Mortgage Lifestyle - Tina Steele</b>
4:30 PM - 5:00 PM	<b>Simple Secrets to Retire Young and Rich</b>
5:30 PM - 10:00 PM	<b>DINNER &amp; DRINKS WITH STRANGERS</b>

## SATURDAY, OCTOBER 7TH

9:00 AM - 9:45 AM	<b>Going <u>BROKE</u> With An Awesome Rental ROI</b>
9:45 AM - 10:30 AM	<b>Generating Leads When Nobody Wants to Sell</b>
10:30 AM - 11:00 AM	<b>NETWORKING BREAK / DEAL BOARD</b>
11:00 AM - 11:45 AM	<b>The "Perfect Storm" for Notes, Wraps and Sub2</b>
11:45 AM - 12:30 AM	<b>Live Tax-Free with IRA Income - Nate Hare</b>
12:30 PM - 1:15 PM	<b>LUNCH WITH NEW FRIENDS</b>
1:15 PM - 2:00 PM	<b>Putting It All Together - What To Do Next</b>
2:00 PM - 2:45 PM	<b>Strategic Financing With Banks - Jerry Sundt</b>
2:45 PM - 3:15 PM	<b>NETWORKING BREAK / DEAL BOARD</b>
3:15 PM - 5:00 PM	<b>Make-A-Wish LIVE Auction Opportunities</b>
5:00 PM - 10:00 PM	<b>DINNER &amp; DRINKS WITH NEW FRIENDS</b>